

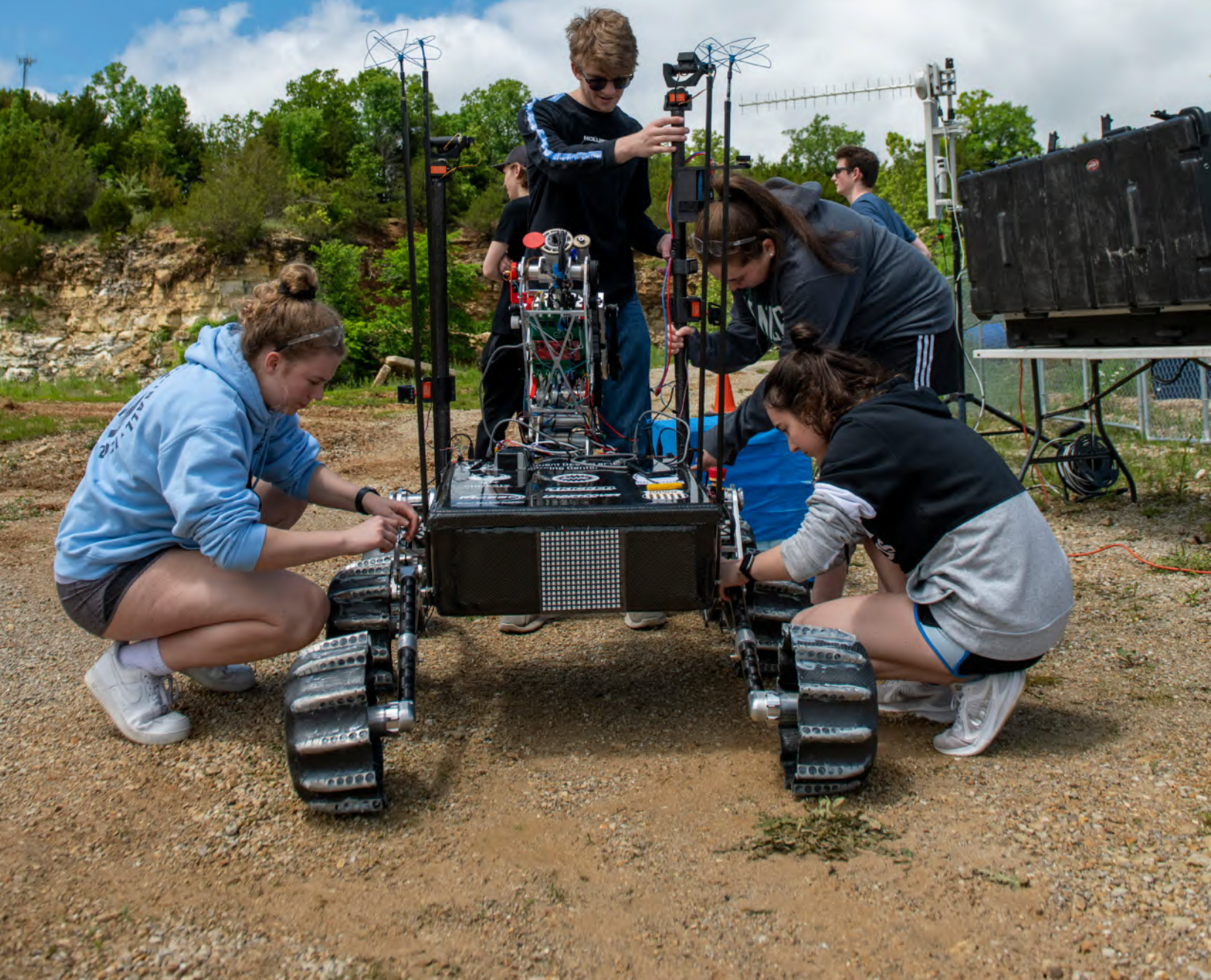


ANNOUNCING A NATIONAL SEARCH FOR THE

VICE CHANCELLOR OF UNIVERSITY ADVANCEMENT

MISSOURI
S&T

Missouri University of Science and Technology (Missouri S&T), one of the nation's top technological research universities, invites applications and nominations for the Vice Chancellor of University Advancement.



Missouri University of Science and Technology (Missouri S&T), one of the nation's top technological research universities, invites applications and nominations for the Vice Chancellor of University Advancement. The Vice Chancellor will join a campus community that is innovative, student-focused and committed to excellence, with a rich history of producing outstanding talent and cutting-edge research. Missouri S&T has an extraordinarily engaged and committed alumni base and an impressive array of industry partnerships. In recent years, the university's philanthropic activity has included a \$300 million gift from alumnus Fred Kummer and his wife June – one of the largest private gifts in the history of U.S. higher education. The university has an ambitious vision for addressing key regional, national, and global challenges in the years ahead. The next Vice Chancellor of University Advancement will be tasked with building upon this exciting progress and elevating Missouri S&T's development operation to facilitate the institution's continued upward trajectory.

Position Description

The Vice Chancellor of University Advancement serves as the visionary leader of a centralized development team, which includes the functional areas of major giving, annual giving, corporate and foundation relations, planned giving, alumni relations, donor relations, and affiliated support staff. Successful candidates will embody a spirit of innovation and possibility thinking, demonstrating their capacity to serve as a primary advocate for the institution by identifying and promoting compelling philanthropic

opportunities that align with Missouri S&T's strategic priorities. The incumbent will also serve as a key liaison to Missouri S&T's Board of Trustees, the Miner Alumni Association, and the Kummer Institute's Board of Directors, in addition to maintaining strong working relationships with campus administrators and academic department heads. Minimum qualifications for the position include a bachelor's degree and at least 10 years of experience in related areas.

Additional key qualifications desired for this position include:

- 1 An exceptional track record of major gift fundraising in a research university or comparable setting, with a demonstrated ability to identify and secure transformative principal or legacy gift commitments of \$1 million and above
- 2 A demonstrated willingness and ability to meaningfully engage corporations and foundations in high-impact philanthropic partnerships
- 3 Strong foundational skills in prospect research, with an ability to effectively leverage data when assessing the philanthropic potential of alumni and prospective donors
- 4 Excellent stewardship skills, including both an understanding of best practices in alumni outreach and innovative approaches to stewarding and maintaining engagement with high net-worth individuals
- 5 Demonstrated capabilities in staff management and strategic leadership of development operations at the university level, including evidence of the skills and vision necessary to design and execute comprehensive fundraising campaigns and similar complex philanthropic endeavors
- 6 Emotional intelligence and a proven ability to engage the principles of diversity, equity, and inclusion when leading a philanthropic enterprise

APPLICATION INSTRUCTIONS

[Click here to apply.](#)

Interested applicants should submit a resume, cover letter, and five professional references.

Professional references will not be contacted without prior candidate authorization. Nominations and inquiries for this search may be directed to Andrew Crain (amcrain@mst.edu), Lead Recruitment Consultant with the University of Missouri System.

All applications received by August 10, 2023, will receive full consideration.





ER CENTER



Where
the rubber
meets the
road less
taken.
S&S



ABOUT MISSOURI S&T

Founded in 1870 as the Missouri School of Mines and Metallurgy, Missouri University of Science and Technology is one of the top STEM-focused institutions in the nation and among the first technological institutions established west of the Mississippi River. A *U.S. News and World Report* Top 100 national public university, Missouri S&T serves over 7,000 students and counts over 55,000 living alumni, including world-famous astronauts, scientists, engineers, inventors, and business leaders.

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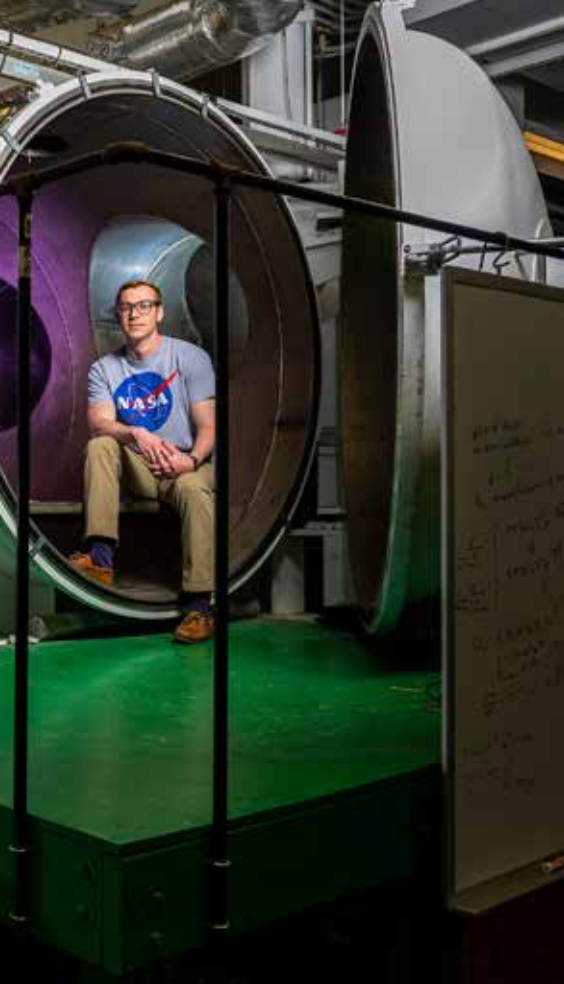


OUTSTANDING ACADEMICS

S&T has three colleges: the College of the Arts, Sciences, and Education; the College of Engineering and Computing; and the newly established Kummer College of Innovation, Entrepreneurship, and Economic Development. Over 300 faculty offer 101 undergraduate and graduate degree programs in business, education, engineering, science, computing, social sciences, and the humanities. Students entering S&T have an average ACT of 28.5, while 80% of all students are Missouri residents and 20% are first-generation students.

1 Missouri S&T offers diverse areas of study, from computing and engineering to arts, sciences, and education.

2 Missouri S&T was founded in 1870 as the first technological learning institution west of the Mississippi River.



NATIONALLY RECOGNIZED

Today, Missouri S&T offers a unique constellation of comprehensive programs that build on the university's rich history and continue to benefit Missouri, the nation, and the global community. The university has received numerous accolades in recent years, including the following high rankings:

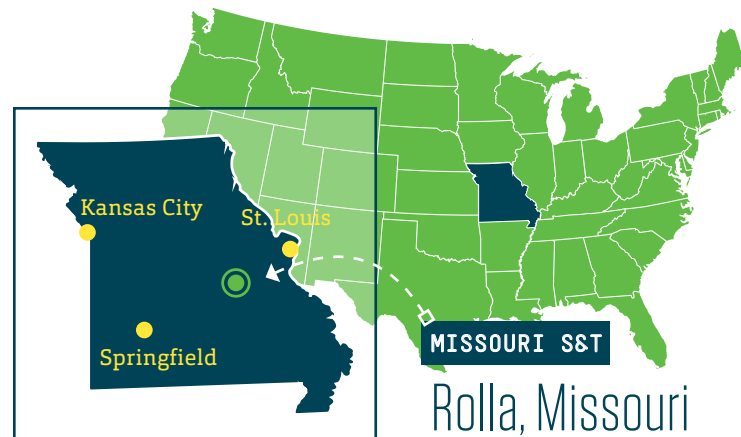
- ▶ **No. 1 public university in Missouri for return on investment** (Georgetown's Center on Education and Workforce, 2022)
- ▶ **No. 1 best value public university in Missouri** (SmartAsset, 2022)
- ▶ **No. 4 graduate online Industrial Organization program** (Forbes, 2023)
- ▶ **No. 5 Best College for Engineering Majors in the U.S.** (Money, 2022)
- ▶ **No. 7 graduate online engineering program for military veterans** (*U.S. News and World Report*, 2022)
- ▶ **No. 9 graduate online engineering program** (*U.S. News and World Report*, 2022)

These strengths align well with Missouri S&T's current goals of growing enrollment, elevating research productivity, and achieving national and international recognition. Missouri S&T's excellence in STEM degree programs, student career outcomes, and broadening access also provide exciting opportunities to further impact students and communities in Missouri, throughout the region, and beyond.

LOCATED IN ROLLA

Home to approximately 20,000 residents, Rolla is nestled within the timeless beauty of the Ozarks. There are more than 25 public parks covering more than 235 acres across the city and Rolla has a 63,000-square-foot water park with an adjoining fitness and recreation center. Numerous rivers, forests, springs, and other nearby attractions offer opportunities for outdoor recreation throughout the year.

The mid-Missouri region features a number of exciting recreational and cultural amenities for residents of the area.



NOTABLE ATTRACTIONS WITHIN A 1- TO 2-HOUR DRIVE:

- | | |
|---|-----------------------------|
| ▶ St. Louis Zoo & Aquarium | ▶ Ha Ha Tonka State Park |
| ▶ St. Louis Art & History Museums | ▶ Maramec Spring Park |
| ▶ City Museum in St. Louis | ▶ Bennett Spring State Park |
| ▶ St. Louis Cardinals Baseball Games | ▶ Onondaga Cave State Park |
| ▶ Six Flags Over St. Louis | ▶ Elephant Rocks State Park |
| ▶ Missouri Wine Country in Hermann | ▶ Fantastic Caverns |
| ▶ Downtown Washington, Riverfront Historic Town | ▶ Silver Dollar City |
| ▶ Lake of the Ozarks | ▶ Branson, MO |
| | ▶ Table Rock Lake |

**DEADLINE FOR FULL
CONSIDERATION IS
THURSDAY, AUGUST 10.**



**Click here
to apply.**

MISSOURI
S&T